



CITY OF ALBANY
DEPARTMENT OF PUBLIC WORKS

THOMAS M. WHALEN III
MAYOR

GEORGE NEALON
COMMISSIONER

December 12, 1990

Mr. Richard Klinger
Supervisor
P.O. Box 116
E. Chatham, New York 12060

Dear Mr. Klinger:

I understand that Energy Answers Corporation (EAC) has proposed to build and operate a waste transfer station in the Town of Canaan. The City of Albany has had a long standing working relationship with EAC and is very satisfied with the level of professionalism, integrity and honesty of the company.

In the 1970's, Patrick Mahoney, now President of EAC, was responsible for the conceptual design of the ANSWERS Project. ANSWERS has been in continuous operation since 1981 providing solid waste management services for Albany and fourteen nearby communities.

In August, 1986, EAC was selected by the City of Albany to take over operation of the City-owned waste shredding facility. This facility, on Rapp Road in Albany, prepares the waste into fuel before it is transported to the State-owned and operated steam plant on Sheridan Avenue.

Since EAC assumed responsibility for shredding plant operations and fuel transportation, the City has realized an increase in plant performance with less than 5% downtime, a decrease in transportation costs, and an overall increase in fill management, waste stream monitoring and operation of the scalehouse/convenience and recycling facility. EAC's involvement with the City has helped us to develop and provide an efficient and cost effective solid waste management solution for the region.

In addition to reducing costs and creating an operating fund surplus which has been returned to the City, EAC has secured a market for the ferrous metals recovered from the waste stream. The City of Albany can now be credited for recycling approximately 75 tons of metal per week.

EAC has consistently exhibited a willingness to work with us on all issues related to solid waste management and has exceeded the City's expectations for contract services.

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Mr. Richard Klinger
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If I can be of assistance, please do not hesitate to call.

Very truly yours,

A handwritten signature in black ink, appearing to read "George Nealon". The signature is fluid and cursive, with a large initial "G" and a long horizontal stroke extending to the right.

George Nealon
Commissioner of Public Works

GN:sl